

# **ScanBalt BioRegion**

# Health and Bio Economy on Top of Europe

www.scanbalt.org www.scanbaltbusiness.com













# Key drivers in ScanBalt BioRegion





### The development of ScanBalt BioRegion

2001 2004 2007 2010 2013 2016 20...

Building up contacts, network and

Competence mapping and collaboration models

Shared tools and services between clusters

Innovation platforms

#### Pilot projects NICE

ScanBalt® fmba established

CompetenceRegion & Campus FP7/BSR

**Bridge-BSR FP7** 

EUSBSR Flagship HealthRegion
BSHR HealthPort
PATHOS

Creating infra structure





#### **About ScanBalt BioRegion:**

- √ umbrella for a multitude of coordinated activities
- √ applying to shared visions and values
- √ shared communication structure and tools
- √ otherwise individual activities act independently
- √ bottom-up approach combined with a top-down advisory structure
- ✓ ROI 19:1 on average for members of ScanBalt® fmba Lecturer, Title, Place







#### **Shared Innovation Infra Structure**

ScanBalt is a shared (macro-regional) innovation infra-structure between BSR regions.

#### **Smart Specialization Platform**

Since 2001 ScanBalt acts as a smart specialization platform identifying key competencies of the regions and promoting coordinated trans-national investments between ESIF, H2020, regional and national public-private financing.

#### **Key Activities:**

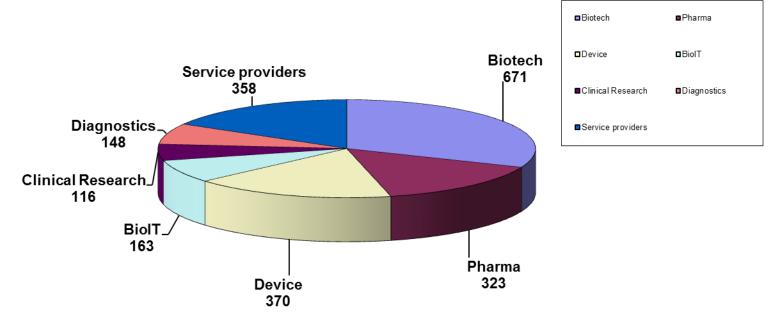
- **Think Tank:** Dialogue with regions, clinics, clusters, SMEs, funding sources
- **Business Club:** Services for companies
- **Accelerator:** Workshops for concrete projects ideas
- **Match-making:** Between health care and tech providers, investors and decision makers in collaboration with existing events
- **Communication:** ScanBalt Business Club Information, ScanBalt News (both approx 20.000 subscribers), web, social media, journalist study tours







### **Snapshot of ScanBalt BioRegion**



The above only partial numbers. In total there are more than 3000 health and life science companies (estimate by ScanBalt )

- 50 university hospitals
- 60 universities within health/life science incl. 25 with a focus on Medtech
- More than 50 health care clusters and networks
- 75 health care sector science parks

(from "The Health Economy in the Baltic Sea Region – Challenges and Opportunities, a Market Analysis", Nord/LB for the BSHR HealthPort project).







# A Global Hotspot in Biotechnology Based Innovation

Fig: 2016 Scientific American Worldview ranking.

Denmark (3), Finland (7) and Sweden (9) give ScanBalt BioRegion a prominent representation at the top 10 of the list in overall biotechnology innovation according to the recently published 2016 Scientific American Worldview ranking.

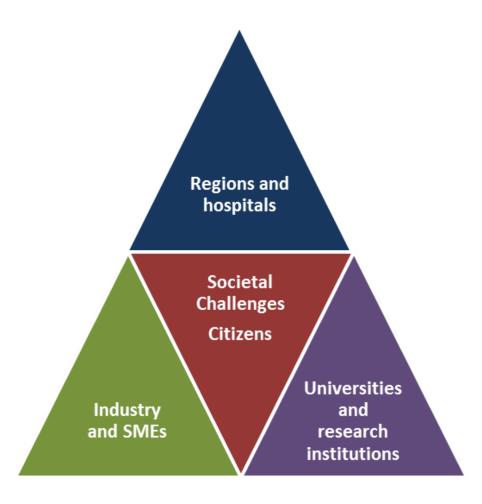
Germany (12), Netherlands (14) and Norway (19) are other well placed ScanBalt nations.

The East Baltic ScanBalt countries Estonia (25), Lithuania (33), Poland (36) and Latvia (39) still have a gap to close but are moving up.





# ScanBalt Project Service









# **ScanBalt Strategy**

"The return of investments of ScanBalt for the members is well beyond 19:1"





Northern Europe: One Market,
Test and Development Site in Health
and Bio Economy

ScanBalt Strategy 2020 - 2021



www.scanbalt.org Twitter: @ScanBalt





explore the BSR as a market and development site

Make it easier for businesses to

Promote shared use of knowledge and innovation structures and universities

Assist regions to gain economic development from BSR collaboration

ScanBalt serves the regions and regional networks and assist to solve their societal challenges by trans-national collaboration.



#### **Vision**

ScanBalt® is Northern Europe's Leading Accelerator for Inter-regional Cooperation.

- promoting innovation and business
- fostering inter-regional collaboration
- reducing barriers
- enhancing visibility
- attracting resources

By doing so ScanBalt aims for impact leading to new health care products/services, development of eHealth and promotion of digital care, promotion of healthy lifestyles, cross-border healthcare, innovation and competence development, policy development and better use of funding instruments.

#### **Mission**

ScanBalt promotes Northern Europe as a common market, development and test site for health and bio economy.







# ScanBalt Strategy 2020-2021

#### **Focus Areas**

Focus Area: Funding and Financing

#### **Action Lines**

- Develop coordinated investments between Horizon 2020, structural funds and national/regional public-private financing
- Promote local and regional involvement in ScanBalt activities by engaging their expertise into projects
- Promote sustainability of thematic areas

Focus Area: Accessibility and Networking

#### **Action Lines**

- Promote transnational networking between clusters and networks, public authorities, companies and research institutions
- Identify, co-host and promote regional conferences with an international potential
- Strengthen networking with emerging markets like (but not limited to) India and Vietnam and existing markets e.g. the US and UK

Focus Area: Business Support and Matchmaking

#### **Action Lines**

- Develop ScanBalt Business Club as an attractive offer for companies
- Matchmaking to develop new services and technologies and to promote uptake of innovations into the health care systems
- Identify stakeholder's needs for interactive web-based tools for networking and open innovation and integrate into the ScanBalt









# **Business Club**

#### **Distributes:**

- product and service information
- company news
- partner searches

#### **Facilitates:**

- access to business support
- Investors

#### **Offers:**

- discounts on events
- services and products



#### ScanBalt Business Club Information



Indivumed joins Blood Profiling Atlas in Cancer (Blood PAC)

Indivumed GmbH, a global oncology research company with a unique global clinical natwork, bio repository and cancer data base will contribute research expertise and vital blood samples with associated clinical data to the Blood PAC, an initiative launched in response to Vice President Biden's Cancer Moonshot initiative. The Blood PAC, a public private partnership of various leading oncology companies and academic institutions will enable development of an open database for liquid biopsies to potentially accelerate the development of safe and effective blood profiling technologies, advancing the diagnosis and treatment of cancer

David more



Evotec and MaRS Innovation establish strategic partnership to launch Ribrorcor Therapeutics

Evotec AC and MaPS Innovation has announced the launch of Theorem Therapeutics LP ("Fibrocor"), a Toronto-based company focused on daveloping fibrotic diseases. The company was launched with CDN \$2.50 m (approx. \$2.1 m) fibrocoing, which includes



Electronic Quality
Management System for
Medical Device
Companies is now
available!

SoftComply is pleased to announce SoftComply oQMS, the first Atlassian add-on addressing the needs of life-science, mediach and pharma companies has arrived SoftComply eQMS fast-tracks the implementation of a compliant Quality Management System for Atlassian Confluence based medical device developers Soft Comply oQMS is comprehensively focussed on the EU and US based markets, and helps users fulfil their requirements for ISO 13485, IEC 62304, ISO 14971 and 21 CFR 820.

Readmo



Breakthrough microbiomics platform offers cost-efficient imputed whole-genome metagenomics and strain-level analyses

Clinical-Microbiomics, a specialized microbiome analyses provider and developer of advanced bioinformatics tools, announces a



# Members of ScanBalt® fmba













































